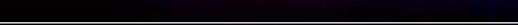


-OWET Instalment

in first 6 years

Talk to our Sales Advisor or Auto-Finance Executive.



<sup>\*</sup> Estimate based on 31 days per month.

ENJOY



RM525/mth





<sup>\*</sup> Tier 1 instalment for 1st 6 years is RM525 of 9-year 2-Tier Plan, based on loan amount of RM55,700 for Vios 1.5J (AT).

<sup>\*</sup> T & C apply. Valid for Langkawi. Subject to rate changes without prior notice.

## **Toyota 2-Tier Plan**

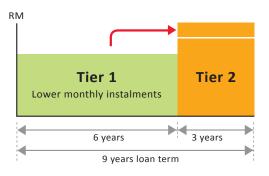
**Enjoy LOWER Instalments in First 6 Years!** (9 years Plan)

| Finance<br>Amount<br>Variant | 1.5G (AT) | 1.5E (AT) | 1.5J (AT) |
|------------------------------|-----------|-----------|-----------|
| Tier 1 (first 6 years)       |           |           |           |
| 52,000                       | -         | -         | 464       |
| 54,000                       | -         | -         | 497       |
| 55,000                       | -         | 491       | 514       |
| 55,700                       | -         | 502       | 525       |
| 56,100                       | -         | 509       | 532       |
| 58,700                       | -         | 552       | -         |
| 59,000                       | 522       | -         | -         |
| 60,000                       | 538       | -         | -         |
| 61,000                       | 555       | -         | -         |
| 63,000                       | 588       | -         | -         |
| Tier 2 (last 3 years)        | 1,186     | 1,095     | 1,034     |

Tier 2 Starts only after 6 years from contract date. At Tier 2, Trade-in for a new Toyota with 2-Tier Plan to enjoy low instalment again!

<sup>\*</sup> Interest Rate: 3.15% p.a.

| Variant                     | 1.5G (AT) | 1.5E (AT) | 1.5J (AT) |  |
|-----------------------------|-----------|-----------|-----------|--|
| OTR Price without insurance | 70,000    | 65,300    | 62,400    |  |
| MOF(90%)                    | 63,000    | 58,700    | 56,100    |  |
| 10% D/P                     | 7,000     | 6,600     | 6,300     |  |



## Toyota FlexiPlan

**Enjoy Interest Savings** 

| Finance<br>Amount | Monthly Instalment |         |         |
|-------------------|--------------------|---------|---------|
| Tenure            | 5 years            | 7 years | 9 years |
| 52,000            | 1,003              | 758     | 622     |
| 54,000            | 1,042              | 787     | 646     |
| 55,000            | 1,061              | 801     | 658     |
| 55,700            | 1,075              | 812     | 666     |
| 56,100            | 1,082              | 817     | 671     |
| 58,700            | 1,133              | 855     | 702     |
| 59,000            | 1,138              | 860     | 706     |
| 60,000            | 1,158              | 874     | 718     |
| 61,000            | 1,177              | 889     | 730     |
| 63,000            | 1,216              | 918     | 754     |
| 64,000            | 1,235              | 932     | 766     |
| 65,000            | 1,254              | 947     | 778     |
| 66,000            | 1,273              | 962     | 790     |
| 67,000            | 1,293              | 976     | 802     |
| 68,000            | 1,312              | 991     | 814     |
| 69,000            | 1,331              | 1,005   | 825     |

Interest Rate: BLR 6.75% - 0.85% p.a. Subject to rate changes without prior notice.

#### Toyota FlexiPlan INTEREST \* SHORTENED An example: Loan Amount RM69,000 Tenure 9 Years Monthly Instalment

With Toyota FlexiPlan, you are in control. No worries when BLR changes. You have flexible options:

- Retain your existing instalment amount, loan tenure vary slightly OR
- Revise your instalment, loan tenure remain unchanged.

No Lock in Period. No Penalty to Switch. No additional charge.

# **VIOS**

### Hire Purchase / **AITAB**

Fixed instalment or Shariah **Compliant Islamic Financing (AITAB)** 

| Finance<br>Amount | Monthly Instalment |         |         |
|-------------------|--------------------|---------|---------|
| Tenure            | 5 years            | 7 years | 9 years |
| 52,000            | 982                | 732     | 594     |
| 54,000            | 1,019              | 760     | 617     |
| 55,000            | 1,038              | 774     | 628     |
| 55,700            | 1,050              | 783     | 636     |
| 56,100            | 1,058              | 789     | 641     |
| 58,700            | 1,107              | 825     | 670     |
| 59,000            | 1,112              | 829     | 673     |
| 60,000            | 1,131              | 843     | 685     |
| 61,000            | 1,149              | 857     | 696     |
| 63,000            | 1,186              | 885     | 718     |
| 64,000            | 1,205              | 899     | 730     |
| 65,000            | 1,224              | 913     | 741     |
| 66,000            | 1,243              | 927     | 752     |
| 67,000            | 1,261              | 940     | 763     |
| 68,000            | 1,280              | 955     | 775     |
| 69,000            | 1,299              | 969     | 786     |
|                   |                    |         |         |

Range from 2.55% to 2.78% p.a. Valid until 31 December 2019. Subject to rate changes without prior notice.

Our Auto Finance Executive will assist you in choosing the best auto-financing plans that suit your needs. Talk to our Auto Finance Executive and find out more about the auto-financing plans that best fits your needs.

\* T & C apply

Penang (Northern Region) 04-2268 828



For more information, please contact:





